

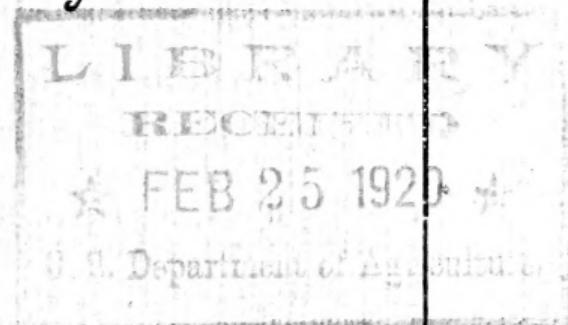
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PRICE LIST

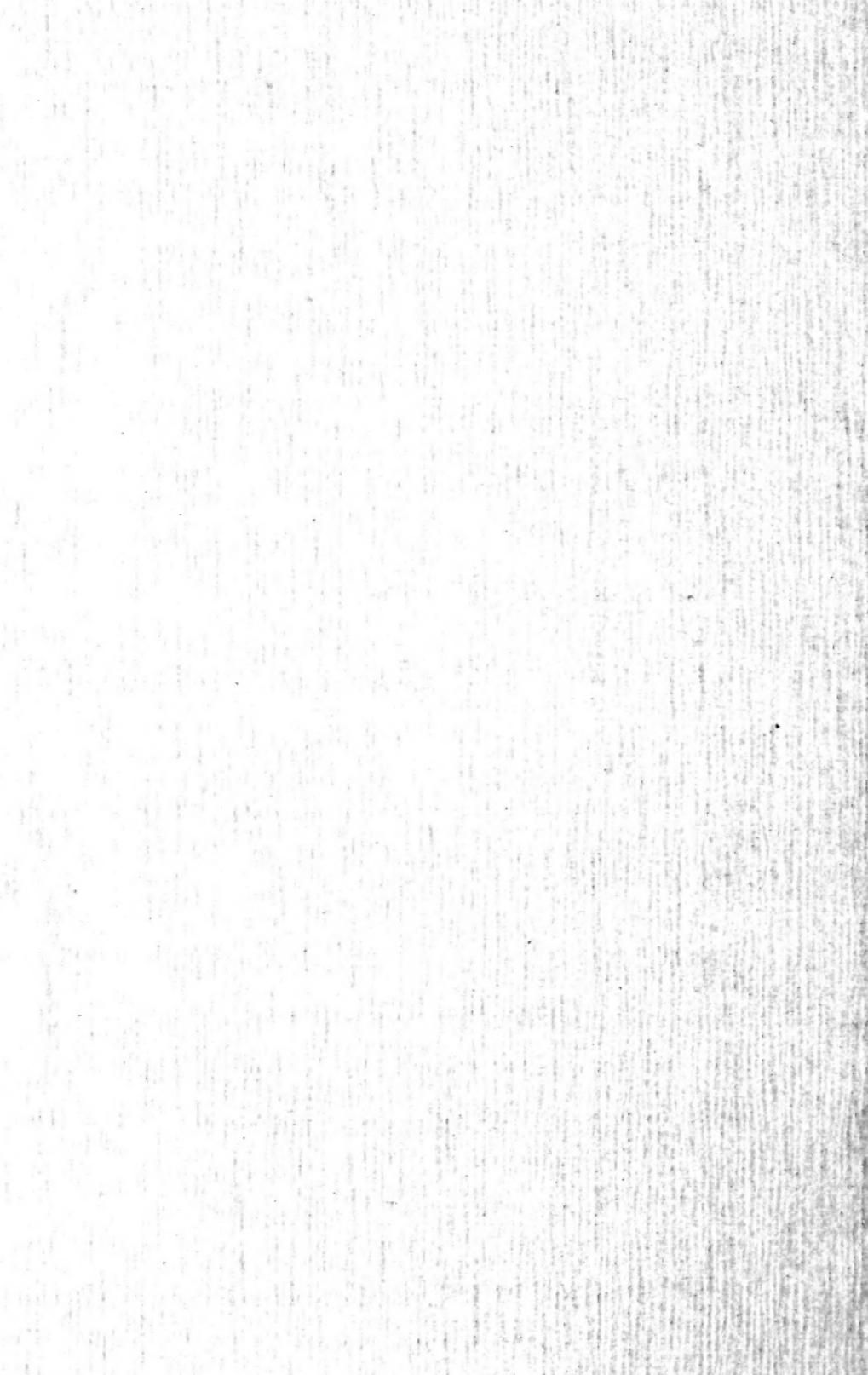
For North Dakota, South
Dakota, Minnesota of
Hardest of All
Nursery Stock



Hankinson Nursery Co.
Hankinson, N. Dak.

THE GLOBE-GAZETTE PRINTING CO., WAHPETON, N. D.





ARE OUR PRICES HIGH?

Successful growers today are demanding trees that are raised on the high open prairies. Trees grown in the moist lake regions southeast of here or in the sandbars of the Missouri river will not satisfy. We give you a tree that is raised near your home, under the same conditions, used to our short summers, hard winters, and drying winds. The word "hardy" simply means acclimated. You could afford to pay more for our trees but we do not ask it. We give you these trees for the same price that you would pay for a cheap tree grown farther south, which would dry out in a dry summer, freeze out in a cold winter, and perhaps start up from the roots after you have nursed it two or three years. If you want a cheap tree get one pulled from the sandbars of the Missouri river. They have one straight root running down into the sand. They have no fibrous roots as they have not been cultivated. They are soft for they have had plenty of water. When exposed to our drying prairie winds they either wither away or become scrubby. When you want a cheap horse you buy a broncho but when you want a good horse you buy a standard bred that has been properly raised. Our prices save you money for our trees grow.

The prices of the Mail Order Houses are deceiving. They only appear cheap. They do not pay the freight nor do they replace their stock. Often they do not state the size and aim to save a grade. You must pay cash, before you see your goods. They seldom offer for sale any of the hardy new varieties developed for the Northwest. Their

claim of saving agents' commission is misleading. It costs more to sell their goods through catalog and farm paper advertising than they would pay to agents. Ten catalogs are wasted for every order received. One page of advertising in a leading Dakota paper costs \$300.00 for a single issue. The Farmers of the Northwest want the best. We sell as cheap as we can and raise stock right. We keep it clean, dig it carefully, pack it well, paper line every box and replace what fails to grow. The enclosed prices are for the best hardy stock, grown on the open prairies at Hankinson. All is stock strictly up to grade and size mentioned and true to name. Our stock is the cheapest for it grows. Our motto is "Quality and Service."

APPLES AND CRABS

| | | Size | Each | Per Doz. |
|-------------------------------------|-------------|---------|--------|-------------|
| Wealthy, Patten's, Okabena, Duchess | Apples, | 4-5 ft. | \$1.50 | \$15.00 |
| Whitney, Transcendent, Virginia | Crabs | | | |

PLUMS

| | | | | |
|----------------------------|-------------|---------|------|-------|
| Terry, Desota and Surprise | Plums | 4-5 ft. | 1.75 | 18.00 |
|----------------------------|-------------|---------|------|-------|

CHEERIES

| | | | | |
|------------------------------|-------|---------|------|-------|
| Hansen's Hybrids-Opata, Sapa | | 4-5 ft. | 1.75 | 18.00 |
| Compass Cherry | | 4-5 ft. | 1.75 | 18.00 |
| Sand Cherry | | 2-3 ft. | 1.00 | 10.00 |
| Early Richmond | | 4-5 ft. | 1.75 | 18.00 |

GRAPEs

| | | | | |
|---------------------------|--|--------|-------------|--|
| Beta, 2 years No. 1 | | Each | Per Doz. | |
| | | \$1.00 | \$10.00 | |

CURRENTS

| | Each | Per Doz. |
|---|--------|-------------|
| Common Variety, Red Cross, London Market, | \$.50 | \$ 6.00 |
| North Star, White Grape, 2 years, No. 1 | 1.00 | 10.00 |
| Perfection Currants, 2 years No. 1 | | |

GOOSEBERRIES

| | Each | Per Doz. |
|---|--------|-------------|
| Common Variety, Houghton and Downing, 2 year, No. 1 | \$.50 | \$ 6.00 |
| Carrie and Pearl | 1.00 | 10.00 |

RASPBERRIES

| | Per Doz. | Per Hun. |
|----------------------|-------------|-------------|
| Common Variety | \$2.50 | \$14.00 |
| St. Regis | \$5.00 | \$40.00 |

| | | |
|-------------------|------|-------|
| Sunbeam | 3.00 | 20.00 |
| Ohta | 5.00 | 40.00 |
| Minn. No. 4 | 5.00 | 40.00 |
| Black Caps | 3.00 | 20.00 |

BLACKBERRIES

| | Per Doz. | Per Hun. |
|-------------------------|-------------|-------------|
| An Britton Snyder | \$3.00 | \$20.00 |

STRAWBERRIES

Strawberries will be shipped in the spring, but when taken with fall orders will be paid for in fall and shipped prepaid direct to customer at the best time for planting. Agents must be sure to explain this to customers.

| | Per Doz. | Per Hun. |
|--|-------------|-------------|
| Senator Dunlap and standard varieties Everbearing-Progressive, Superb, Minn. No. 1017 | \$ 3.00 | 7.00 |

MISCELLANEOUS

| | Per Doz. | Per Hun. |
|-------------------------|-------------|-------------|
| Asparagus, common | \$2.00 | \$15.00 |
| Conovers Colossal | 5.00 | |
| Dewberries | 5.00 | |
| Rhubarb, common | 4.00 | 25.00 |
| Rhubarb, Leneus | 5.00 | |
| Horse Radish | 3.00 | 20.00 |

SHADE AND ORNAMENTAL TREES

The following shade trees have all been transplanted, annually trimmed, trained to straight bodies and well developed heads.

| | Size | Each | Per Doz. | Per Hun. |
|-----------------------------------|----------|--------|-------------|-------------|
| Ash, Box Elder and S. Maple | 5- 6 ft. | \$.75 | \$ 8.00 | \$ 60.00 |
| Same variety | 6- 8 ft. | 1.00 | 10.00 | 80.00 |
| Same variety | 8-10 ft. | 1.50 | 15.00 | 100.00 |
| Elm | 5- 6 ft. | 1.00 | 10.00 | 75.00 |

| | | Size | Each | Per Doz. | Per Hun. |
|---|----------|--------|-------|-------------|-------------|
| Same variety | 6- 8 ft. | 1.50 | 15.00 | 100.00 | |
| Same variety | 8-10 ft. | 2.00 | 20.00 | 150.00 | |
| Linden | 5- 6 ft. | 1.50 | 15.00 | | |
| Same variety | 6- 8 ft. | 2.00 | 20.00 | | |
| Same variety | 8-10 ft. | 2.50 | 25.00 | | |
| Hackberry | 5- 6 ft. | 1.50 | 15.00 | | |
| Same variety | 6- 8 ft. | 2.00 | 20.00 | | |
| Same variety | 8-10 ft. | 2.50 | 25.00 | | |
| Butternut, Walnut | 5- 6 ft. | 1.50 | 15.00 | | |
| Same variety | 6- 8 ft. | 2.00 | 20.00 | | |
| Carolina Poplar, Nor. Poplar and Canadian Poplar | 5- 6 ft. | .50 | 5.00 | 40.00 | |
| Same variety | 6- 8 ft. | .75 | 8.00 | 60.00 | |
| Same variety | 8-10 ft. | 1.00 | 12.00 | 80.00 | |
| Mountain Ash | 4- 5 ft. | 1.00 | 12.00 | | |
| Same variety | 5- 6 ft. | 1.50 | 18.00 | | |
| Same variety | 6- 8 ft. | 2.00 | 20.00 | | |
| Cut Leaf Birch | 5- 6 ft. | \$4.00 | | | |

WEEPING TREES

| | | | |
|-----------------------------------|----|-------|------|
| Same variety | 6- | 8 ft. | 5.00 |
| Weeping Mountain Ash, 1 yr. heads | | 3.00 | |
| Same variety, 2 yr. heads | | 4.00 | |
| Niobe Willow | 5- | 6 ft. | 1.00 |
| Same variety | 6- | 8 ft. | 1.50 |

EVERGREENS

| | Per | Size | Each | Per | Doz. |
|--|-----|-----------|--------|---------|------|
| Balsam Fir | | 12-18 in. | \$1.00 | \$10.00 | |
| Same variety | | 18-24 in. | 1.50 | 15.00 | |
| *Norway Spruce | | 12-18 in. | 1.00 | 10.00 | |
| * \$75.00 per hundred. | | | | | |
| Same variety | | 18-24 in. | 1.50 | 15.00 | |
| Black Hill Spruce | | 12-18 in. | 1.50 | 15.00 | |
| Same variety | | 18-24 in. | 2.00 | 20.00 | |
| Black Hill Spruce, Balled and Burlapped | | 18-24 in. | 5.00 | | |
| Same variety | | 2- 3 ft. | 7.50 | | |
| Colorado Blue Spruce, balled and burlapped | | 12-18 in. | 4.00 | | |
| Same variety | | 18-24 in. | 7.50 | | |
| Same variety | | 2- 3 ft. | 10.00 | | |
| Ponderosa or Bull Pine | | 12-18 in. | 1.00 | 10.00 | |

| | Per | Per |
|--|-----------|-------|
| | 15.00 | 15.00 |
| Same variety | 18-24 in. | 1.50 |
| Mugho Pine, Balled and Burlapped | 12-18 in. | 5.00 |
| Same variety | 18-24 in. | 7.50 |

WIND BREAK SEEDLINGS

| | Size | Hun. | M. |
|------------------------------|-----------|--------|---------|
| Ash, Box Elder and Elm | 12-18 in. | \$2.50 | \$20.00 |
| Same variety | 18-24 in. | 4.00 | 30.00 |
| Same variety | 2- 3 ft. | 8.00 | 75.00 |
| Same variety | 3- 4 ft. | 10.00 | 90.00 |

POPLARS

| | Size | Hun. | Per |
|------------------------|----------|--------|---------|
| | | | M. |
| Canadian Poplars | 2- 3 ft. | \$6.00 | \$50.00 |
| Same variety | 3- 4 ft. | 8.00 | 70.00 |
| Whips | 4- 5 ft. | 15.00 | 125.00 |

WILLOWS

| | Size | Per Hun. | Per M. |
|---------------------------------------|----------|-------------|-----------|
| Golden, L. L. and White Willows | 2- 3 ft. | \$6.00 | \$50.00 |
| Same variety | 3- 4 ft. | 8.00 | 70.00 |

HEDGE STOCK

| | Size | Per Hun. | Per M. |
|---|-----------|-------------|-----------|
| Buckthorn, Carraganas and Russian Olive | 12-18 in. | \$15.00 | |
| Same variety | 18-24 in | 20.00 | |
| Same variety | 2- 3 ft. | 30.00 | |
| Tartarian Honeysuckles | 12-18 | 40.00 | |
| Common Lilac | 12-18 in. | 20.00 | |
| Same variety | 18-24 in. | 25.00 | |
| Same variety | 2- 3 ft. | 35.00 | |
| Thunbergii, Jap. | 12-18 in. | 30.00 | |

FLOWERING SHRUBS

Cornus Siberica, Elderberry, High Bush Cranberry, Tartarian Honeysuckles, Purple Lillac,

Syringas, Spirea Van. H., Spirea Bil., Spirea
A. W., Snowball, Japanese Thunbergii, C. L.
Elder, Golden Elder, Hydrangeas, Spirea

| | Size | Each | Per Doz. |
|------------------------------------|-----------|--------|-------------|
| Opulfolia, all common shrubs | 18-24 in. | \$.75 | \$ 8.00 |
| Same varieties | 2- 3 ft. | 1.00 | 10.00 |
| Same varieties | 3- 4 ft. | 1.50 | 15.00 |
| Persian Lilacs All grafted | 2- 3 ft. | 3.00 | 25.00 |
| Prunus Triloba | 2- 3 ft. | 3.00 | 25.00 |

ROSES

The improved hardy Japanese Rugosa Roses are rapidly gaining in popularity. These can be depended upon to withstand the coldest winter without protection. We have a stock of heavy, bushy plants, finely rooted, which we offer as follows:

| | Each | Per Doz. |
|--------------------------------------|---------|-------------|
| Climbing Roses, Single Rugosas | \$ 1.50 | |
| All Hybrid Perpetuals | 2.00 | |
| Grus an Teplitz | 2.50 | |

CLIMBING VINES

| | Each | Per Doz. |
|--|--------|-------------|
| American Ivy or Virginia Creeper, Clematis paniculata, | \$1.00 | \$10.00 |
| Englishman's Ivy, 2 years | | |

PEONIES

Peonies can be planted either in fall or spring. We have selected the choicest varieties for our propagation, all fragrant, heavy, double flowers.

| | Each | Per Doz. |
|--|--------|-------------|
| Peonies, named varieties, 3-7 eyes, strong roots | \$1.00 | \$12.00 |
| Clumps | 3.00 | |

HARDY HARBACIOUS PLANTS

We offer the following plants in strong divisions, of select, improved varieties, strong roots:

| | Per Each | Per Doz. |
|---|-------------|-------------|
| Golden Glow, Giant Daisy, Achillea the Pearl, | \$.75 | \$ 8.00 |
| spur, Tiger Lily, Hollyhocks, Iris, Phlox | 1.00 | 10.00 |
| Bleeding Hearts | .50 | 5.00 |
| Ribbon Grass | | |

BULBS

| | Per Each | Per Doz. |
|--------------------------------------|-------------|-------------|
| Dahlia Clumps, named varieties | \$1.00 | \$10.00 |
| Tulips | 2.50 | 15.00 |
| Gladolius | 2.50 | 15.00 |

ATTENTION SALESMEN

A first-class salesman never fails to explain thoroughly to his customers, after the sale is made and the order signed, that he positively must come or send for his trees on the first day of delivery, that the company will not replace any trees that are not called for and taken out on the day set for delivery.

The agent must also explain to the customer that he will have to pay cash on day of delivery and any other arrangement is a breach of contract and contrary to our instructions.

Where an agent promises time, we will hold him for the full amount of the order on settlement. We will furnish first-class stock, do no planting or delivering by team, and our prices are for **cash only**. If **stock is sold for less than price named herein, our share of the difference will be charged to the salesman.** Be sure to write in sizes and varieties on all orders you take, otherwise, the order may be filled with smaller trees than you sold. No orders accepted unless signed by purchaser.

No order is legal that does not correspond with duplicate.

